



**Contact Tek-Tools, Inc.**

Stephen Harding

Director of Marketing

sharding@tek-tools.com

(972) 980-2890 ext. 229

**TEK-TOOLS HAS RECORD-BREAKING YEAR**

*Year-End Figures Show Strong Growth*

DALLAS, Texas – January 31, 2007 – Tek-Tools, the leading independent provider of storage and data protection resource management software solutions, today announced that 2006 was a record-breaking year for the company with quarter-over-quarter growth throughout the year. The organization doubled its annual revenue and added more than 200 new customers for a total customer base of more than 650. This achievement demonstrates rapidly accelerating adoption rates of storage and backup reporting technology, and gives Tek-Tools a larger customer base than any other SRM and data protection software vendor.

Tek-Tools' growth has been fueled by its technological advancements, as well as its sales model, which is a combination of direct sales, channel partners, and several OEM relationships. Tek-Tools customers, including both enterprise-level organizations from the Fortune 50 to 500, as well as SMBs, have deployed thousands of licenses of its award-winning Profiler Suite of storage and backup monitoring and reporting software across wide-ranging distributed storage and data protection environments.

The latest Profiler release is receiving rave reviews, and showing a 10x increases in performance and scalability. Characteristic of its focus on customer needs, Tek-Tools enhanced the Profiler Suite with additional data protection functionality, including support for more backup products

## TEK-TOOLS HAS RECORD-BREAKING YEAR

and the addition of a data protection policy auditor based on customer demand. These additions confirm Profiler's status as "Best Backup Monitoring and Reporting Solution" as named by independent industry analyst Jon Toigo. In addition to augmenting its data protection offerings, Tek-Tools extended its market coverage by expanding its sales force, opening offices in the UK and India, and announcing new strategic partnerships for sales, distribution, and technology development.

"At the beginning of 2006, we outlined a strategy to deliver innovative releases driven by our customers' business needs, in addition to the insight provided by industry analysts," said Ken Barth, President and CEO of Tek-Tools. "Our move to the 4.x architecture, with its numerous technological innovations, gives us a platform to stay in step with the evolving needs of our customers."

Tek-Tools' blueprint for enhancing its product leadership in 2007 includes major additions to its network storage capabilities with new modules supporting such vendors as EMC, IBM, Hitachi, Network Appliance, and HP. By third quarter, Tek-Tools will enhance its data protection and server modules with features for VTL, CDP, replication, and virtualization technologies.

"The strong results seen in the last year are a reflection of our solid execution and ongoing focus on operational excellence," said Curt Simmons, Vice President of Sales at Tek-Tools. "As we look to continued growth in 2007, we are excited about our products and services, and believe they will deliver unprecedented levels of business value to our customers."

### **About Tek-Tools Software**

Tek-Tools Software, Inc. is a recognized leader in the resource management space. The Profiler Suite is a Web-based, real-time and historical resource monitoring and reporting application targeting SAN, NAS, direct attached storage, database, and data protection pain-points. Tek-Tools' headquarters are located at 4040 McEwen Dr., Suite 240, in Dallas, Texas 75244, (972) 980-2890, and on the Web at [www.tek-tools.com](http://www.tek-tools.com).

###